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# REQUEST FOR QUOTATION FOR CLEANING SERVICES AT JUMUIA PLACE ALONG LENANA ROAD C/O NW REALITE LIMITED TENDER NO. NWR/NCCK/11/11/2024

### **REQUEST FOR QUOTATION (RFQ)**

REFERENCE NO: NWR/NCCK/11/11/2024 Date: 11<sup>th</sup> November, 2024

### **SECTION 1: REQUEST FOR QUOTATION (RFQ)**

Our client through their duly appointed property managers **NW REALITE LIMITED** invites Quotations from eligible suppliers to offer **CLEANING SERVICES** for common areas at **JUMUIA PLACE** as detailed in (I) of this RFQ.

If you wish to visit the site, you can do so during working hours from 9 AM to 4 PM. For further direction kindly contact **JONES WAMBUA** on **0710392708**.

Request for Quotation comprises the following documents.

Section 1: This request letter

Section 2: RFQ Instructions and Data

- I) Scope of work.
- II) Confidential Business Questionnaire Form.
- III) Technical and Financial Offer
- IV) Site visit form
- V) General Conditions of Contract

When preparing your quotation, please be guided by the RFQ Instructions and Data. Please note that quotations must be submitted using (II) Confidential Business Questionnaire Form and (III) Technical and Financial Offer, by the method and by the date and time indicated. It is your responsibility to ensure that your quotation is submitted on or before the deadline.

Quotations received after the submission deadline, for whatever reason, will not be considered for evaluation.

Thank you and we look forward to receiving your quotations.

## SECTION 2; RFQ INSTRUCTIONS AND DATA

| Deadline for the                 |   |  |  |  |
|----------------------------------|---|--|--|--|
| Submission of                    | The Tender is to be completed and submitted on or before  |  |  |  |
| Quotation                        | 21 <sup>st</sup> November, 2024 at 4.00 PM.   |  |  |  |
| Method of Submission             | Quotations must be submitted through www.srmhub.com   |  |  |  |
|                                  | File Format: Electronic   |  |  |  |
|                                  | <ul> <li>It is recommended that the entire Quotation be consolidated into as fewattachments as possible.</li> <li>The proposer should receive an email acknowledging</li> </ul>   |  |  |  |
|                                  |   |  |  |  |
|                                  | email receipt.  |  |  |  |
|                                  |   |  |  |  |
| Cost of preparation of quotation | NW REALITE LIMITED shall not be responsible for any costs associated with a supplier's preparation and submission of proposal, regardless of the outcome or the manner of conducting the selection process.                 |  |  |  |
| General                          | Any Purchase Order or contract that will be issued as a result of   |  |  |  |
| <b>Conditions of</b>             | this RFQ shall be in accordance with the NW REALITE LTD   |  |  |  |
| Contract                         | General Contract Terms and Conditions under (I) –PO Terms   |  |  |  |
| Documents to be                  | and Conditions unless specifically noted otherwise herein.  Bidders shall include the following documents in their  |  |  |  |
| submitted                        | quotation:  |  |  |  |
|                                  | (II): Confidential Business Questionnaire Form duly completed and signed  |  |  |  |
|                                  | (III): Technical and Financial Offer duly completed and   |  |  |  |
|                                  | signed inaccordance with the Schedule of Requirements in (1)  |  |  |  |
| Quotation validity period        | Prices quoted should be inclusive of taxes and must be in Kenya Shillings and should remain valid for Ninety (90) days from the closing date of the tender.   |  |  |  |
| Price variation                  | No price variation due to escalation, inflation, fluctuation in exchange rates, or anyother market factors shall be accepted at any time during the validity of the quotation after the quotation has been received.        |  |  |  |
| Payment Terms                    | 100% within 60 days after receipt of goods, works and/or services and submission of payment documentation.  |  |  |  |
| Clarifications                   | Requests for clarification from bidders will not be accepted any later than 10 days before the submission deadline. Responses to request for clarification will be communicated via email by 18 <sup>th</sup> November,2024 |  |  |  |

| Evaluation criteria        | • Full compliance with all requirements as specified in (I)                               |  |  |  |  |
|----------------------------|---|--|--|--|--|
|                            | <ul> <li>Full acceptance of the General Conditions of Contract</li> </ul>                 |  |  |  |  |
|                            | <ul> <li>Prior experience in air conditioning services, similar organizations.</li> </ul> |  |  |  |  |
|                            | <ul> <li>Qualifications of staff to be assigned to the engagement</li> </ul>              |  |  |  |  |
|                            | <ul> <li>NITA Certification, NEMA Registration, County Trade</li> </ul>                   |  |  |  |  |
|                            | license, OSHA Certification and firm's understanding of                                   |  |  |  |  |
|                            | work to be performed  |  |  |  |  |
|                            | ■ References  |  |  |  |  |
|                            | <ul> <li>Completeness and timeliness of the proposal</li> </ul>                           |  |  |  |  |
| <b>Type of Contract to</b> | Purchase Order  |  |  |  |  |
| be                         |   |  |  |  |  |
| awarded                    |   |  |  |  |  |
| Expected date for          | 1 <sup>st</sup> December,2024   |  |  |  |  |
| contract                   |   |  |  |  |  |
| award.                     |   |  |  |  |  |
| <b>Publication of</b>      | NW REALITE LTD will publish the contract award on website,                                |  |  |  |  |
| <b>Contract Award</b>      | with the RFQ reference number and information of the awarded                              |  |  |  |  |
|                            | company name, contract amount and the date of the contract.                               |  |  |  |  |
| Policies and               | This RFQ is conducted in accordance with Policies and                                     |  |  |  |  |
| procedures                 | Procedures of NW REALITE which can be accessed at website.                                |  |  |  |  |

### I) SCOPE OF WORK

This Scope of Work shall serve as a guide to parties interested to participate in bidding. NW Realite Limited is seeking quotations from qualified vendors to provide the aforementioned service at **JUMUIA PLACE ALONG LENANA ROAD**.

### **WASHROOMS**

### **Daily**

- Scrubbing disinfecting and cleaning of the walls.
- Cleaning and disinfecting all the bowls, urinals and sinks
- Hand scrubbing and rinsing clean all the flooring
- Wiping and disinfecting of knobs door handles and other fixtures
- Wiping and disinfection of the sanitary bins.
- Keeping clean thorough and reporting malfunctions as sighted.

### **Periodically**

- Adding urinal balls in all urinals
- Replenishing hand wash and tissue paper.
- Hourly washroom's inspection
- Stripping all the floors weekly

### FLOORS/ STAIRCASES/ CORRIDORS

### **Daily**

- Sweeping
- Hand scrubbing, rinsing and mopping appropriately
- Spot cleaning throughout the day

### **Periodically**

- Machine scrubbing weekly
- Stripping once every month

### WALLS/WINDOWS / PILLARS

- Cleaning and burnishing of the exterior window.
- Removing stains
- Twice weekly cleaning of pillars and walls.
- Cleaning of high rise windows once weekly
- Louvers will be cleaned as need arises

### **PARKING AREA**

### **Daily**

- Sweeping the car park and entrances
- Continually picking of rubbish and litters

### **Periodically**

- Wet cleaning
- degreasing

### **DRAINAGES**

### **Daily**

• Cleaning manholes

### Periodically.

• Degreasing drainage once monthly

### II) CONFIDENTIAL BUSINESS FORM

Bidders are requested to complete this form, including the Company Profile and Bidder's Declaration, sign it and return it as part of their quotation along with  $(\emph{III}): Technical \ and \ Financial \ Offer. \ The \ Bidder \ shall \ fill \ in \ this \ form \ in$ accordance with the instructions indicated. No alterations to its format shall be permitted and no substitutions shall be accepted.

| Name of Bidder:  |             |       |
|------------------|-------------|-------|
| RFQ reference:   |             | Date: |
| Part 1- REGISTER | RED COMPANY |       |

| Item Description                |   | Detail               |                      |  |
|---------------------------------|---|----------------------|----------------------|--|
| Business Name                   |   |                      |                      |  |
| Location of busines<br>Premises | S |                      |                      |  |
| Telephone numbers               |   |                      |                      |  |
| Postal Address                  |   |                      |                      |  |
| Email Address                   |   |                      |                      |  |
| Plot No./ Street/Roa            | d |                      |                      |  |
| Nature of business              |   |                      |                      |  |
| Bank Information                |   | Bank Name:           |                      |  |
|                                 |   | Branch:              |                      |  |
|                                 |   | Bank Account Number: |                      |  |
|                                 |   |                      |                      |  |
|                                 |   | Details of all dir   | rector as follows    |  |
| Name                            |   | Nationality          | Citizenship Details. |  |
|                                 |   |                      |                      |  |
|                                 |   |                      |                      |  |
|                                 |   |                      |                      |  |

| Part 2- SOLE PROPI | RIETOR.       |                     |
|--------------------|---------------|---------------------|
| Nationality        | Country of or | igin                |
| Part 3- PARTENERS  | SHIP.         |                     |
| Name               | Nationality   | CITIZENSHIP DETAILS |
|                    |               |                     |
|                    |               |                     |
| Date               | Candidate     |                     |

### **Bidder's Declaration**

Date.....

| Yes      | No            |  |
|----------|---------------|--|
|          |               | Requirements and Terms and Conditions: I/We have read and fully  |
|          |               | understand the RFQ, including the RFQ Information and Data, Terms of   |
|          |               | Reference, the General Conditions of Contract and any Special Conditions                                       |
|          |               | of Contract. I/we confirm that the Bidder agrees to be bound by them.  |
|          |               | I/We confirm that the Bidder has the necessary capacity, capability and  |
|          |               | necessary licenses to fully meet or exceed the Requirements and will be  |
|          |               | available to deliver throughout the relevant Contract period.  |
|          |               | <b>Ethics</b> : In submitting this Quote I/we warrant that the bidder: has not entered                         |
|          |               | into any improper, illegal, collusive or anti-competitive arrangements with                                    |
|          |               | any Competitor; has not directly or indirectly approached any representative                                   |
|          |               | of the Buyer (other than the Point of Contact) to lobby or solicit information                                 |
|          |               | in relation to the RFQ; has not attempted to influence, or provide any form                                    |
|          |               | of personal inducement, reward or benefit to any representative of the Buyer.                                  |
|          |               | I/We confirm not to engage in proscribed practices, or any other unethical                                     |
|          |               | practice, with the NW REALITE LTD or any other party, and to conduct   |
|          |               | business in a manner that averts any financial, operational, reputational or                                   |
|          |               | other undue risk to the NW REALITE LTD.  |
|          |               | <b>Conflict of interest:</b> I/We warrant that the bidder has no actual, potential or                          |
|          |               | perceived Conflict of Interest in submitting this Quote, or entering into a                                    |
|          |               | Contract to deliver the Requirements. Where a Conflict of Interest arises                                      |
|          |               | during the RFQ process the bidder will report it immediately to the Procuring Organization's Point of Contact. |
|          |               | Bankruptcy: I/We have not declared bankruptcy, are not involved in   |
|          |               | bankruptcy or receivership proceedings, and there is no judgment or  |
|          |               | pending legal action against them that could impair their operations in the                                    |
|          |               | foreseeable future.  |
|          |               | <b>Offer Validity Period:</b> I/We confirm that this Quote, including the price,                               |
|          |               | remains open for acceptance for the Offer Validity.  |
|          |               | By signing this declaration the signatory below represents, warrants and                                       |
|          |               | agrees that he/she has been authorized by the Organization/s to make this                                      |
|          |               | declaration on its/their behalf.   |
|          |               |  |
|          |               |  |
| ignature | • • • • • • • |  |
| lame     |               |  |
| itle     |               |  |

### III)TECHNICAL AND FINANCIAL SUBMISSION FORM.

Bidders are requested to complete this form, sign it and return it as part of their bid along with (II): Confidential Business Form. The Bidder shall fill in this form in accordance with the instructions indicated.

| Name of Bidder: |       |
|-----------------|-------|
| RFQ reference:  | Date: |

### a) Technical Form

### **Background and Summary**

Describe your understanding of the work to be performed and your firm's ability to perform the work within a specified time frame. This could include;

- One page overview of your firm, including years in business and industry specialties.
- A description of staff levels in your firm.
- A list of your current clients who NW REALITE LTD may contact for references.
- A copy of the most recent quality control review of your firm.

### **Cleaning Services Approach**

- Describe how your firm will approach the proposed services, including the use of affiliates or staff from other locations, areas that will receive primary emphasis and the type of assistance that will be required from NW REALITE staff.
- Discuss a detailed cleaning schedule and task breakdown for daily, weekly, and periodic cleaning tasks.
- Describe the site access while addressing how you will handle site challenges and minimize disruption.
- Describe how reports are to be submitted i.e. weekly/monthly reports on completed cleaning tasks, service performance, and any issues identified (e.g., need for repairs, replacements, etc..
- Discuss the communication process used by the firm to discuss issues with management and the Board.

### **Additional Information**

Please provide a copy of your most recent peer review report. Please provide any additional information, not specifically requested, but which you believe would be useful in evaluating your proposal.

| Authorized Signature         |
|------------------------------|
| Name and Title of Signatory: |
| Name of Firm:                |
| Address:                     |

# Date] ..... To: [Name and address of Client] Dear Sir/Madam We, the undersigned, offer to provide **CLEANING SERVICES** for the common area at **JUMUIA** Proposal (Technical and Financial Proposals. Our attached Financial Proposal is for the sum of Kshs..... ...... [Amount in words and figures]. This amount is inclusive of taxes. Our Financial Proposal shall be binding upon us subject to the modifications resulting from Contract negotiations, up to the expiration of the validity of Ninety (90) days. We understand you are not bound to accept any Proposal you receive. We remain. Yours sincerely, Authorized Signature..... Name and Title of Signatory: Name of Firm: ..... Address: .....

b) Financial Proposal Submission Form.

# BILLS OF QUANTITY SUMMARY OF COSTS

### PRICES SHOULD INCLUDE ALL TAXES.

| Item NO. | Description                 | QTY      | Frequency<br>of Service | Unit<br>cost | Total cost |
|----------|-----------------------------|----------|-------------------------|--------------|------------|
| 1        | Cleaners                    | 7        | Monthly                 |              |            |
| 2        | Nice & Soft<br>Tissue paper | 45 Bales | Monthly                 |              |            |
| 3        | Air fresheners              | TBD      | Monthly                 |              |            |
| 4        | Hand cream                  | TBD      | Monthly                 |              |            |
| 5        | Detergent                   | TBD      | Monthly                 |              |            |
| 6        | Disinfectant                | TBD      | Monthly                 |              |            |
| 7        | <b>Toilet Balls</b>         | TBD      | Monthly                 |              |            |
| 8        | Vim                         |          | Monthly                 |              |            |
|          | Vat 16%                     |          |                         |              |            |
|          | GRAND TOTAL                 | l        | I                       |              |            |

| Any other cost may deem necessary. |
|------------------------------------|
|                                    |
|                                    |
|                                    |
| Kind Regards,                      |
|                                    |
| Organization                       |
| Authorized person                  |
| Designation                        |
| Signature                          |
| Date                               |
| Stamp                              |

## IV) SITE VISIT FORM

| TENDER NAME:   |
|--|
| TENDER No:   |
| The bidders shall arrange to view the properties at designated location. |
| I hereby certify that I have viewed the <b>JUMUIA PLACE</b> Property.    |
| Tenderers Name   |
| Sign   |
| Date   |
| Stamp  |
| Designated Officer   |
| Sign   |
| Date   |
| Stamp  |

### V) GENERAL CONDITIONS.

Acceptance of a quotation neither commits NW REALITE LTD to award a contract to any vendor, even if all requirements stated in the RFQ are met, nor limits our rights to negotiate in our best interests. We reserve the right to contract with a vendor for reasons other than the lowest price. The pricing, terms and conditions offered in your response to this RFQ must remain valid for 90 days from the date the quotation is delivered. Expenses incurred in the preparation of quotations in response to this RFQ and any follow-up information provided is the vendor's sole responsibility. The information contained in the RFQ is confidential and may not be disclosed without the express written permission of NW REALITE LTD.